

Class Fees

Scheduled Classes

These prices apply only to classes scheduled on the published class calendar on our web site. For custom-scheduled and on-site class fees, please refer to the *Customized Training, Billing Guidelines* section of this catalog.

Scheduled class fees are \$600 per student per full-day class and \$325 per student per half-day class. When several students from the same company attend the same class on the same day, we offer these discounts:

Number of Students	Full Day	Half Day
1st and 2nd students	\$600 each	\$325 each
3rd and 4th students	\$300 each	\$150 each
5th through 12th students	\$200 each	\$100 each

Note: Two-day classes are the full day prices x 2 (\$1,200 each for 1-2 students, \$600 each for a 3rd and 4th student, and \$400 each for additional students).

Custom Training

Custom-scheduled training and on-site training are billed at the regular hourly support rate quoted on your Excalibur support contract.

To ensure the highest quality of hands-on training, class size is subject to teacher discretion. Our general policy is to limit a class to 10 students for classes held in our training centers. Class size should generally be smaller for training done at client offices, depending on the availability of a training area with networked PCs. A PC should be available for every one to two students for hands-on exercises.

Additional Costs

Additional costs associated with custom-scheduled training:

- If the training requires that a teacher travel either to the client site or to one of the P2ES training rooms, the client is responsible for all associated travel expenses.
- If the training is done at your company site, course exercises designed to be used with our training data will need to be modified to accommodate your company data. Teacher preparatory time to make modifications will be billed at the hourly rate.
- If the training is for a custom class not offered through our Course Catalog, requiring teacher preparation of class content, exercises, setting up training data, or preparing handouts, the teacher preparatory time will be discussed with the client prior to the training and then billed to the client at the hourly rate.